



Grow With Joe, LLC
info@growwithjoe.me

About this Networking Worksheet

This worksheet is designed to help you understand the importance of networking. You got to start digging your well before you become thirsty and here is the worksheet to help you start digging.

Your Network Is Your Net worth

How can networking help you out?

What are your main concerns about networking

Disclaimer: This worksheet is for general self-awareness only. If you have a serious need, please contact a mental health professional.

The Quality of Your Network

How would you grade the quality of the five people you hang around the most?

If needed, how can you upgrade the quality of your friends?

CRM System

What current CRM System are you using?

When is the best time for you to input someone in your CRM?

The Fortune Is In The Follow-Up

When can you contact five acquaintances a day?

What is the script you're going to use to keep in touch with folks?

The Law of Reciprocity

Who are two people you can introduce to each other?

How did that introduction go?

Just-In Time Information or Gifts

What comment did you leave today on someone's post?

Are there any gifts you can give someone this week?

Networking At Events

How can you maintain positive body language?

Did you watch Queer Eye on Netflix?

How was your introduction to new folks?

Disclaimer: This worksheet is for general self-awareness only. If you have a serious need, please contact a mental health professional.

Don't Go To Every Networking Event

What are some networking event you shouldn't go to?

Host Your Own Event

When can you host your next event?

What can you offer to make it a great party?

Get An Unofficial Mentor

Who is someone that can give you good advice?

What was that advice?

Did you follow-up with the person that gave you the advice?

Disclaimer: This worksheet is for general self-awareness only. If you have a serious need, please contact a mental health professional.

Disclaimer: This worksheet is for general self-awareness only. If you have a serious need, please contact a mental health professional.